

27 CHALLENGES OF ENTERPRISE GROWTH

Instructions: Select the 5 Top Challenges you are experiencing in your company at this time by circling the number associated with each challenge.

1. Profits are inadequate to grow the company.
2. Need for an improved business design.
3. Customers are migrating away from your products or services.
4. Continual cash flow challenges.
5. Limited capital available to grow.
6. Employee turnover.
7. Hiring quality staff.
8. Staff morale and voltage challenges.
9. Need for a flexible planning model.
10. Need to have better staff buy-in.
11. Project Management and resource coordination challenges.
12. Leadership/staff communication gap.
13. New staff orientation.
14. Staff training.
15. Unclear values throughout the organization.
16. Dealing with the cost of lost expertise of knowledge when employees leave.
17. Chaotic periods destabilize the company.
18. Organization needs to understand how the company will grow in the future.
19. Impact that staff satisfaction has on the company's profitability.
20. Company culture is generally resistant to change.
21. The marketplace and your customers change too quickly.
22. Difficulty anticipating problem areas before they surface.
23. Difficulty diagnosing the real problems or obstacles to growth.
24. Too slow getting product/services to market.
25. Not able to quickly get systems and procedures in place as company grows.
26. Weak product/service development and differentiation in market.
27. Challenge expanding sales.